

FSASC Corporate Sponsor Supplier Guide



Florida Society of
FSASC
Ambulatory Surgical Centers

fsasc.org
(850) 222-3000

2022

FSASC CORPORATE SPONSOR SUPPLIER DIRECTORY

About FSASC

The Florida Society of Ambulatory Surgical Centers is the state-wide association solely representing ASCs in Florida. Founded by ASC administrators, FSASC advocates on behalf of ASCs and defends the industry against unnecessary and restrictive regulations. FSASC assists members by identifying resources, offering affordable education specific to the ASC industry, and offering access to an experienced member community.



Thank you, Corporate Sponsors!

FSASC is able to focus on our mission in part to the support of companies that supply ambulatory surgical centers with goods and services. FSASC thanks these companies for their support in 2022!

This supplier directory has been produced as a resource for members. Centers are encouraged to reach out to these companies to meet your needs.

VENDOR LISTING

Accreditation

The Joint Commission

ASC Management Services

BCK Consultants
The Mensah Group LLC

Billing/Coding/Collection Services

BCK Consultants

Building Maintenance/Cleaning

OneSource Document Management Services

Consulting Services

Ambulatory Strategies
BCK Consultants
The Mensah Group LLC

Equipment/Instruments

3T Medical Systems
American innovative Equipment, LLC
BCK Consultants
CE Tech of Jacksonville
KenMed Surgical
OneSource Document Management Services
STERIS Corporation
Stryker
Venture Medical ReQuip Inc.

Life Safety

CE Tech of Jacksonville
The Mensah Group LLC

Liquidation Services

The Alternative Source Medical LLC

Pathology/Laboratory/Anesthesia Services

North American Partners in Anesthesia

Payer Contracting

BCK Consultants

Refurbished/Pre-Owned Medical Equipment

The Alternative Source Medical, LLC
CE Tech of Jacksonville
KenMed Surgical
STERIS Corporation
Venture Medical ReQuip Inc.

Software Company

HST Pathways
OneSource Document Management Services

Other

IPG
OneSource Document Management Services
Soothing Scents, Inc.

DIRECTORY *(Alphabetical Order by Company Name)*

3T Medical Systems

(Equipment/Instrument)

41157 Capital Dr
Canton, MI 48187
(484) 330-1824
www.3tmedical.com



Company Contacts:

Mark Randall
(717) 579-1234
mrandall@3tmedical.com

Ryan Pistone
(484) 330-1824
rpistone@3tmedical.com

Surgical facilities are always being challenged to do MORE with LESS. ONE TRAY® rigid containers provide a solution that allows facilities to meet these demands head-on by processing loaner, consignment, and high turn hospital instrumentation in a fraction of the time it takes sterile wrap or traditional rigid containers. When ONE TRAY® is used with EX-TRAX™ you can maximize reprocessing of orthopedic sets by reducing 6-8 vendor trays down to 3 EX-TRAX™ trays. This can lead to a 75% reduction in cost and labor to process Instrumentation per procedure and save you 3 HOURS PER CASE.

The Alternative Source Medical, LLC

(Refurbished/Pre-owned Medical Equipment, Liquidation Services)

645 Forest Edge Dr
Vernon Hills, IL 60061
(847) 419-0123
www.TASIMED.com



Company Contacts:

Randy Heller
(773) 858-4788
r.heller@tasimed.com

Josh Yablon
(407) 970-9436
j.yablon@tasimed.com

The Alternative Source Medical is a leading medical and surgical equipment provider that supplies new, used and professionally refurbished equipment. We have access to the finest, most reliable equipment from various industry-leading medical equipment manufacturers. Additionally, we have been awarded the first right of refusal with reputable health care systems, OEM trade-ins and major medical leasing companies to fuel our inventory. We further provide expert support, around-the-clock service and impressive warranties.

Ambulatory Strategies

(Consulting Services)

13981 Paradise Ln
Dade City, FL 33525
(352) 567-1202
www.aboutascsc.com



Company Contact:

Sandra Jones
(352) 567-1202
sjones@aboutascsc.com

From strategic planning, risk management, policy and procedure manuals, state licensing and Medicare certification to regulatory compliance, we can deliver, educate and coach your ambulatory surgery center to excellence.

DIRECTORY

American Innovative Equipment, LLC

(Equipment/Instrument)

9458 W Fairview Ave #110
Boise, ID 83704
(855) 226-8282
www.my-aie.com



Company Contacts:

David Koch
(775) 686-9575
david.koch@my-aie.com

Joseph Robilotta
(516) 297-7339
joseph.robilotta@my-aie.com

Welcome to American Innovative Equipment, your first and last stop for new and refurbished medical equipment. We are very ecstatic to work with FSASC! We are positive that we can fulfill all of your equipment needs for your Ambulatory Surgery Centers. Thank you for the opportunity, we look forward to working with you.

BCK Consultants

(ASC Management Services, Billing/Coding/Collection Services, Consulting Services, Equipment/instrument, Financial Services, Group Purchasing Organizations, Human Resources, Payer Contracting)

3520 NE 43rd Place
Ocala, FL 34479
(352) 820-3206
www.bckconsultants.com



Company Contact:

Brock Kreienbrink
(352) 820-3206

ASC Management with our Operational Management services from BCK Consultants can take care of all aspects of your ASC's management, from billing and coding to infection control, risk management, credentialing, and payer contracting. We have the experience and expertise to help you run your ASC efficiently and effectively. Contact us today to learn more about our services.

CE-Tech of Jacksonville

(Equipment/Instrument, Refurbished/Pre-owned Medical Equipment, Life Safety)

3728 Philips Hwy Ste 56
Jacksonville, FL 32207
(800) 333-7477
www.ce-tech.com



Company Contacts:

Mike Tonkinson
(904) 202-5206
mike.tonkinson@ce-tech.net

Scott Long
(904) 202-5294
scott.long@ce-tech.net

Customer Service is the cornerstone of our business. We pride ourselves on providing quality Healthcare Technology Management services in a timely fashion with cost-effective pricing. From offering Products and Supplies, managing Biomedical Equipment, maintaining Life Safety Compliance, delivering daily Facilities Management and Building Maintenance services, we are your partner for all Healthcare Technology needs!

HST Pathways

(Software Company)

1801 West End Ave,
Ste 300
Nashville, TN 37203
(800) 290-4078
www.hstpathways.com



Company Contacts:

Dean Brown
(251) 232-2090
dean.brown@hstpathways.com

Pierre Devaud
(917) 656-1830
pierre.devaud@hstpathways.com

HST Pathways, a Bain Capital Company, is the leading provider of a suite of products under the "HST One+"

DIRECTORY

membership offering, including practice management software, care coordination, revenue cycle optimization, supply chain management, case costing, patient engagement and communication, an electronic health record system, and data analytics. See why more than 1,500 clients are choosing HST Pathways by visiting www.hstpathways.com.

IPG

(Other)

2300 Lakeview Pkwy
Ste 500
Alpharetta, GA 30009
(770) 753-0046
www.ipg.com



Company Contacts:

Adrienne Vernon
(770) 753-0046
avernon@ipg.com

Kerry Lee Perry
(770) 753-0046
kperry@ipg.com

IPG is the leading provider of device benefit management solutions, working with the top health plans and their provider partners to improve quality and reduce costs through optimization of the most effective site of care and device selection, resulting in more affordable high-quality care to consumers.

The Joint Commission

(Accreditation)

One Renaissance Blvd
Oakbrook Terrace, IL 60181
(630) 792-5247
www.jointcommission.org/



Company Contact:

Valerie Henry
(630) 792-5247
vhenry@jointcommission.org

Ambulatory Team
(630) 792-5286
ahcquality@jointcommission.org

The Joint Commission's Ambulatory Care Accreditation program helps ambulatory surgery centers meet rigorous performance standards for improved patient safety and enhanced quality outcomes. Our program helps proactively minimize risk areas for your patients and staff and creates a performance-focused competitive edge for your facility. Accreditation also meets state/federal mandates or eligibility requirements for payers and network providers.

KenMed Surgical

*(Equipment/Instrument,
Refurbished/Pre-Owned
Medical Equipment)*



365 Anchor Rd, #1117
Casselberry, FL 32707
(407) 284-1660
www.kenmedsurgical.com

Company Contact:

Nayte Carrick
(407) 284-1660
naytec@kenmedsurgical.com

KenMed Surgical delivers current-model, patient-ready capital surgical equipment at 60-70% off new. Materials Managers find us because of our prices and keep coming back because of our services. Work with us and you'll look like a rock star.

DIRECTORY

The Mensah Group LLC

(Accreditation, ASC Management Services, Consulting Services, Life Safety)

13210 Graham Yarden Dr
Riverview, FL 33579
(281) 744-7243
www.mensahgroupconsulting.com



Company Contact:

Stacy Mensah, DNP, MSN, RN
(281) 744-7243
smensah@mensahgroupconsulting.com

Healthcare Consulting Services for New and Existing ASCs and OBLs. Experts in Risk Management, Infection Control, Life Safety, Staff Training, Billing, Pharmacy, and AAAHC Accreditation.

North American Partners in Anesthesia

(Pathology/Laboratory/Anesthesia Services)

1305 Walt Whitman Rd.,
Ste 300
Melville, NY 11747
(866) 493-1561
<https://napanesthesia.com/fsasc2022/>



Company Contacts:

Mark Norato
(770) 605-5322
mnorato@napanesthesia.com

Peter Doerner
(941) 270-0923
pdoerner@napanesthesia.com

As a clinician-led organization, North American Partners in Anesthesia (NAPA) is redefining healthcare, delivering unsurpassed excellence to its partners and patients every day. NAPA has grown to become the nation's leading single-specialty anesthesia and pain management company. Our 6,000+ clinicians serve nearly 3 million patients annually at nearly 500 healthcare facilities in 20 states.

OneSource Document Management Services

(Building Maintenance/Cleaning, Equipment/Instrument, Software Company, Other)

oneSource Document Site
(or Best Practice Professionals, LLC)
c/o RLDatix Suite 4900
311 S Wacker Dr
Chicago, IL 60606
(800) 701-3560
www.onesourcedocs.com



Company Contact:

Lindsay Frkovich-Nelson
(800) 701-3560
lnelson@onesourcedocs.com

Be compliance-ready with online access to the oneSOURCE Safety Data Sheet Database and Surgical and Equipment Database, with thousands of up-to-date manufacturer Instructions for use for cleaning, decontaminating, and sterilizing reusable instruments, devices and equipment. OneSOURCE will contact manufacturers for your specific IFU document needs, update the database regularly, provide notification of revised documents, and add documents upon request.

DIRECTORY

Soothing Scents, Inc.

(Other)

119 Lee Boy Rd
Newton, AL 36352
(334) 393-9504
www.soothing-scents.com



Company Contacts:

Roy Nichols
(334) 393-9504
roy@soothing-scents.com

Kurt Waid
(888) 393-7330
kurt@soothing-scents.com

SSI manufactures a PONV relief aromatherapy product called QueaseEASE that is extremely effective for reducing patient nausea and improving post-surgical facility satisfaction outcomes.

STERIS Corporation

(Equipment/Instrument and Refurbished/Pre-owned Medical Equipment)

5960 Heisley Rd
Mentor, OH 44060
(440) 354-2600
www.steris.com



Company Contacts:

Craig Blanchette
(512) 656-1638
craig_blanchette@steris.com

Tom Preseau
(727) 937-3836
tom_preseau@steris.com

Steris offers customers a unique mix of innovative capital equipment products, such as sterilizers and surgical tables, and connectivity solutions such as operating room integration; consumable products, such as detergents. STERIS also offers certified pre-owned medical equipment, gastrointestinal endoscopy accessories; services, including equipment installation and maintenance.

Stryker

(Equipment/Instrument)

1901 Romence Road Pkwy
Portage, MI 49202
(259) 806-9677
https://www.stryker.com



Company Contacts:

Daniella Montesano
(973) 876-4199
daniella.montesano@stryker.com

Ashley Brandys
(269) 806-9677
ashley.brandys@stryker.com

Stryker is a leading medical technology company offering innovative products and services in Orthopaedics, Medical and Surgical devices, Neurotechnology and Spine to help make healthcare better.

Venture Medical ReQuip Inc.

(Equipment/Instrument, Refurbished/Pre-Owned Medical Equipment)

6008 Bonacker Dr
Tampa, FL 33610
(813) 740-8640
www.venturemedical.com



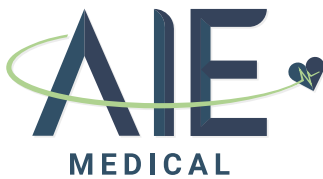
Company Contacts:

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(813) 740-8640
john@venturemedical.com

Renee Myers
(813) 740-8640
renee@venturemedical.com

Providing quality new and professionally refurbished medical equipment and biomedical repair, testing, and maintenance service throughout Florida. With over 22 years in business, Venture Medical is an industry leader in refurbished surgical tables, stretchers, blanket warmers, anesthesia, and much more! Contact us today for more information!

Thank You FSASC Corporate Sponsors!



FSASC thanks our many partners who contribute to our success throughout the year.